

Harmar

The Harmar Difference

2075 47th St
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FOR IMMEDIATE RELEASE

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HARMAR ANNOUNCES THE AVAILABILITY OF THE PINNACLE FOLDING RAIL SL600FR

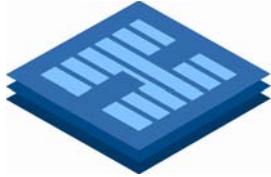
The ability of the Pinnacle Folding Rail to be conveniently stored in an up-right position provides more clients access to Harmar stair lift products



Sarasota, FL, May 26, 2011--- Harmar Mobility, America's lift leader, today announces the availability of the Pinnacle Folding Rail SL600FR, a patented power-fold design and the first of its kind in the industry. The Pinnacle Folding Rail exists to eliminate obstruction from doors or other objects positioned near the bottom of the stairway, offering a solution to those clients who would otherwise not be able to acquire our stair lift products.

Stair lifts are designed with the lowermost end of the track extended a distance beyond and below the first step of the stairway, which allows consumers to easily and safely mount and dismount the seat on the stair lift carriage without having to climb the first step. Missing from previous designs was the Folding Rail's ability to be folded upward when stair lifts are not in use or when the carriages have moved away from the lowermost steps.

Unlike other folding rail products on the market, the Pinnacle Folding Rail does not require extra motors, cylinders, wiring, or control features to actuate the folding track. This feature decreases the cost, complexity and power usage for the Pinnacle Folding Rail accessibility solution. In



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addition, the Pinnacle Folding Rail is the first power fold rail with an intermediate charge strip on the track directly above and below the hinge to prevent batteries from running down when it is in the parked position.

Product Highlights:

- Quick installation with the SL600 chair pre-mount option
- Accommodates any angle or size staircase
- Changeable from left to right side of staircase
- Certified to accommodate 350lbs
- Passed 10,000 test cycles
- Smooth fold-down descent

Chad Williams, President and CEO for Harmar states, *"The Pinnacle Folding Rail is a smart and savvy addition to the already impressive Pinnacle Stair Lift, as it represents a distinct advance in the art of stair lifts with folding tracks, and has set the bar high for future folding rail products that will inevitably permeate the accessibility industry. Harmar will continue to develop our next generation models of folding rails to be the best in the industry."*

About Harmar:

Harmar, America's lift leader, delivers innovative solutions to help individuals enhance their mobility, independence and quality of life with every product brought to market. Available only through the finest dealerships around the world, Harmar's mobility and accessibility products are designed, built and supported to be the highest quality, most reliable and best value in the industry. Harmar's lifts and ramps are built with "The Harmar Difference" - they are simpler, stronger, lighter and easier to use. All Harmar products are made in the USA. For further information about the Company please visit our website, www.harmar.com or call 800-833-0478. For product details, contact your Harmar dealer today.

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